Calculate Your Windows 7 Opportunity!

Whether you're ready to offer full-fledged Managed IT Services, sell hardware, or a combination of both, there's opportunity for upgrade right within your current customer base.

Your Customers Need Hardware...

Your customers are being alerted they will need new hardware prior to the Windows 7 Sunset. Estimate how much hardware opportunity you have sitting in your customer base using the calculator below.

And They'll Need Installation Services, Too...

Your customers will need assistance with installation of their machines, applications, and more. If you have the know-how on staff, consider offering these services in addition to selling them hardware. Use the below calculator to estimate the installation and services opportunity at stake!

So How Much Opportunity Are We Talking?

To calculate a hardware opportunity estimate, simply enter the # of clients you have, the average number of endpoints (users) per client, and the average workstation price.

To calculate an installation and services estimate, enter in the number of hours needed for installation per machine and your hourly service rate.

Calculate Your Estimated Opportunity

# of Clients	
Average # of End Points/Client	
Average Workstation Price	
Installation Hours Needed Per Machine	
Hourly Service Rate	

And Your Estimated Total Opportunity Is...

Based on your input, your hardware and installation services estimates will populate below.

Your Estimated Hardware & Installation Opportunity*

Hardware Opportunity	
Installation & Services Opportunity	
Your Total Opportunity	

*Calculation based on estimated Windows 7 utilization of 35% per GlobalStats

Not Ready to Take It All on Alone?

If you have not gotten into IT yet, consider partnering with someone like Collabrance, a Master Managed Services Provider, in order to develop a plan to tackle the opportunity sitting right within your customer base. Visit www.collabrance.com/ready-grow/new-managed-it-services.

Or contact your GreatAmerica representative to discuss how we can help you take advantage of this opportunity.

www.greatamerica.com
1-800-234-8787

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