

THIRD PARTY SERVICING OVERVIEW



TESTIMONIALS

"GreatAmerica Portfolio Services is exactly what we needed in order to grow our business. I found myself working on operational issues when I should have been finding more deals. I value the access to expertise so I can focus on growing my business."

Independent Third Party, Leasing Company

"Their attention to business continuity, responsiveness, and can-do cultural model weighed heavily on our decision. Their knowledgeable and experienced employees have delivered exceptional value to our organization and our customers."

Captive Leasing Company

THIRD PARTY SERVICING SOLUTIONS

Whether you are a start-up business considering an alternative to building your own back office, or an established organization looking to focus more on core competencies, GreatAmerica Portfolio Services Group (GPSG) can help you achieve your goals.

GPSG offers a turn-key option to your servicing needs. Our servicing platform and experience bring instant value-add solutions to portfolio administration.

We accommodate a wealth of servicing scenarios for the equipment leasing, banking and solar industries. Our empowered and committed team members develop innovative and effective ways to exceed our customers' expectations for service, flexibility, and responsiveness.

THIRD PARTY SERVICING

- Front-end and back-end servicing solutions
- Industry leading servicing platform, systems, and reporting
- Experience with hundreds of private label partners
- Variable billing expertise

SERVICERZONE

- 24/7 Lessor portal website
- Visibility to all of your customer information
- Standard and customized reporting

CUSTOMER-CENTRIC APPROACH

- Team structure of empowered individuals who exceed customer expectations
- Total customization and branding for the equipment finance, banking, and solar industries
- Delivering the GreatAmerica Experience—No voice mail and one call resolution.



PORTFOLIO SERVICING SOLUTIONS PROCESS:

ON-BOARDING

RELATIONSHIP DESIGN

- System Design
- Reporting Needs Definition

CONTRACT ON-BOARDING

- Electronic
- Manual

DOCUMENTATION

- Document Review
- UCC Filing

SERVICING

ACCOUNT SUPPORT

- Private Label Invoicing
- Private Label Customer Service
- Contract Specific Inquiries
- Pay-off/Buyout Requests
- Insurance Tracking

CASH MANAGEMENT

- Lockbox Management
- Cash Applications
- Cash Disbursements
- Account Reconciliation

PORTFOLIO MANAGEMENT

COLLECTIONS

- Scheduled Collection Status Calls
- Customer Defined Collection Strategies
- Assignment & Assumption

LOSS MITIGATION

- Restructures and Extensions
- Litigation and Bankruptcy Assistance
- Litigation Management
- Default Workout/Remediation

TAX COMPLIANCE

SERVICES

- Registrations
- Sales Tax Management
- Property Tax Management

REPORTS

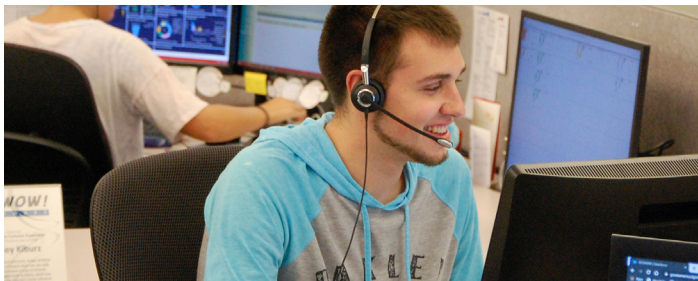
SERVICERZONE

MANAGEMENT REPORTS

- Master Portfolio
- Guarantee Accrual
- Delinquency
- Monthly Accrual
- Payments Applied
- Open Charges Aging
- Executive Dashboard

ACCOUNTING REPORTS (ELECTRONICALLY SENT)

- Summary Accounting Report
- Remittance Reporting
- Defined Ledger



CONTACT US

We'd love to talk with you about your business and see if we have a servicing solution that fits your needs.

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