

BACK-UP SERVICING OVERVIEW



BACK-UP SERVICING SOLUTIONS

GreatAmerica Portfolio Services Group offers solutions to manage risk in servicing equipment finance, solar, commercial loan, and other esoteric asset portfolios.

Servicers can and do fail, making back-up servicing a vital element of financial transactions. Consequently, the identity of your back-up servicer is of greater focus to investors and rating agencies.

Partnering with GreatAmerica Portfolio Services Group as your back-up servicer ensures value-add levels of servicing security and protection.

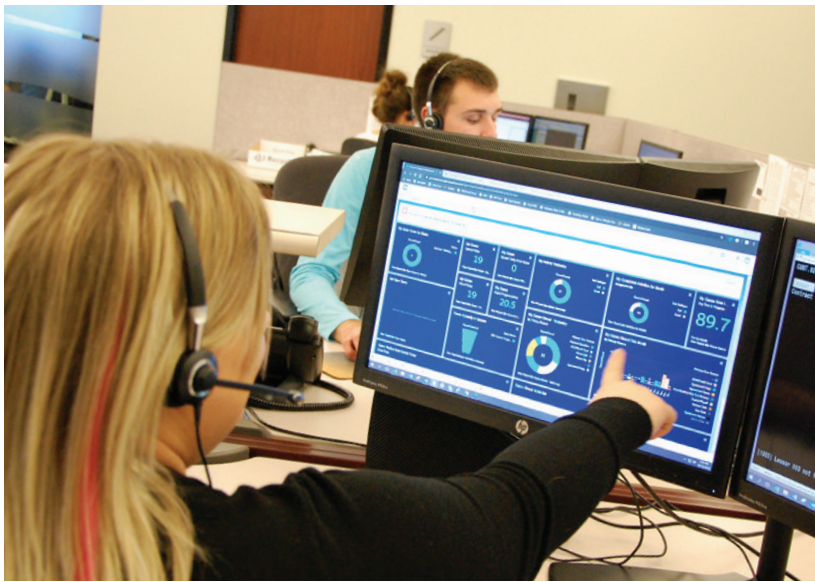
Value Proposition

- Proven track record of customer-centric servicing team
- Administrative expertise and knowledge
- Intimate knowledge of business models and their servicing requirements
- GreatAmerica financial strength
- Adaptation of GreatAmerica values and strong history of shared success

Experience

- Equipment finance, solar, and commercial loan servicing expertise
- Tenured team of committed and empowered individuals
- Transitioned 10+ portfolios in past 3 years using defined and proven processes





PORTFOLIO MAKE-UP

ASSET CLASS	PORTFOLIO MIX
EQUIPMENT FINANCE	70%
SOLAR	10%
COMMERCIAL LOANS	10%
OTHER ESOTERIC	10%

SUCCESSFUL TRANSITION MILESTONES

1. Request primary data components
2. Transition plan executed
3. Data transfer and upload to test
4. Data cut-over from test environment to production
5. Commence servicing standard operating procedures
6. Servicing fully transitioned

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"Hot" Transition Time: Less than 30 days	<p>Responsibilities include running partial or full parallel systems with the primary servicer. Advance data mapping and testing allows for a more efficient, condensed and streamlined transition.</p>	<ul style="list-style-type: none"> • Daily, weekly, and monthly data file storage • Data mapping and testing • Portfolio monitoring and review • Periodic on-site operational reviews • Transition planning • Resource allocation
"Warm" Transition Time: 30+ days	<p>Responsibilities include reviewing monthly servicer reports, performing portfolio analysis, and storing portfolio data files.</p>	<ul style="list-style-type: none"> • Monthly data file storage • Data mapping • Portfolio monitoring and review • Initial on-site operational review • Transition planning
"Cold" Transition Time: 60+ days	<p>GreatAmerica Portfolio Services Group would be named as a possible successor servicing option with minimal monitoring or transition preparation.</p>	<ul style="list-style-type: none"> • Semi-annual or annual data file storage • Limited up-front data mapping • Periodic portfolio monitoring and review • Reservation of space on servicing systems

CONTACT US

We'd love to talk with you about your business and see if we have a servicing solution that fits your needs.

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